**ATHLETIC BOOSTERS**

**Board Member Meeting November 12, 2018**

Meeting began at 7:02pm

Meeting Minutes from October were approved.

**Athletic Director Report: Sean Jackson**

* Need Stand Manager for Wrestling (Karen reached out to Mona & Brandy. We also need stand manager for girls basketball.)
* Fall season Award Ceremony will be Wednesday, Nov. 14th at 6pm in the gym.
* Fall season is completed.
* Winter sport pictures will be Dec. 4th. The forms will be delivered to coaches.
* District basketball will be here in Lakewood. Northeast district- Sean pulled us out. Sean is taking over the Strongsville/Elyria/Lorain, so if Ed’s/Iggy plays, the game will be here.
* January 10th- Southwest Conference Wrestling/Gymnastics will compete side by side during the school day. The event will be named Beauty and Beast take down Autism… This will be at 1pm and will $1.00 to get a wristband to attend for the students. For the students that don’t pay, they will stay in the cafeteria. This will be exhibition games and is meant to highlight these sports.
* New uneven bars will be going in at Horace Mann.
* Team fundraisers are going well.
* No football playoff games at LHS. Sean put in for games, but with more schools putting in turf fields and our field isn’t a decent location for most of the schools in the playoffs, the games are being held elsewhere.
* Purchased cheerleading uniforms and home/away football uniforms.
* Cheerleaders did really well this season.
* Softball has new uniforms. Softball field turf is in and grass is growing. Bleachers will be in and field will be ready to go when season begins. The press box is being built by the Westshore Construction students. Softball will play 12 or 13 home games and 27 games maximum for the season.
* Cheerleading cannot do stunts during games per the OHSAA. Liability insurance doesn’t cover.
* The basketball bleachers are still considered a hazard, and are still under review.
* Nici brought up pricing for the elementary students for football games. That maybe we can charge $2.00 to get more families to attend with younger students and make it more affordable. This drew a large discussion. Sean replied by stating we sell ticket packages that equal discount prices per game. If we win more, it will draw bigger crowds. Athletes are free to get in to games and we are the only school within the conference to offer that. It is $6.00 to get in at any other school. We have to pay officials, pay the police, event staff, etc. It would be very hard to get the ticket takers to adjust to different price offerings. A family pack is offered at the door. Sean could not remember exact pricing. Sean advised he sent package offering details through Blackboard twice. Members looked up pricing and we saw that 4 tickets for $15.00, but sold in 5 or 11 packs for $75.00 or $150.00. All tickets sold in packs and we questioned if you could purchase just one pack. This was all very confusing as listed on website. Sean will look again and look into the wording of packages offered. Single pack is 5 tickets for $20.00 and this is for students to use as well. Boosters offered to help promote for cheaper pricing. We need to entice elementary families to attend games. It is too expensive for elementary families with several children at $6.00 per person. Sean advised 3 elementary schools tailgated. He allowed 4 tickets for $10.00 and gave out many tickets free of charge. We discussed tailgating. Sean is not a fan of tailgating, but said it would be up to the Boosters to say no to tailgating, he would not be the one to say no on this. But it is not up to the Boosters. Boosters lost a lot in concession sales when schools tailgate. We discussed having the schools order food through the Boosters. Schools and PTA tailgate as a community event. Sean then advised he let one parent in for free and students were charged. Non-conference games are $7.00 for adults and $5.00 for students and regular season games are $6.00 for adults and $4.00 for students. Dawn offered to help reword package deals on website. Sean said it is not that easy, but we can certainly try to help simplify. Dawn was very willing to help with this. More discussion needed.

**Treasurer’s Report: John Levis**

* Submitted report. We are down in concessions! For the month of October our concession total was $15,537.04. This is approximately $5,600.00 less than last year in October.
* Charging parking for St. Ed’s games brought in about $2,500.00.
* Little SW football games are not always outlined on inventory/deposit sheets.
* Changes this month: cash and bank about even. Cash invest- we can’t use. Money is just there. All the rest of the banks will be deposited. Our cash is about $10,000.00 over from last year, but $6,700.00 from cash invest is part of that $10,000.00
* Winter games may boost us up financially.
* Over all we are $12,000.00 down.
* It was asked if we can compare from 2 years ago for a better comparison. This was an off year for us and less games, which happens every other year.
* Something new on report: Expenses/Revenue. This is from 6-21-18 to 10-19-18.
* June 1st to May 31st is our fiscal year.
* We are currently $5,618.58 over in expenses. We need to pay $20,000.00 for the winter sports to Sean.
* Night at the Races is extremely important!
* Karen asked John what we spent $15,936.83 for October. John did not have exact breakdown as him adding expenses to the report is still a work in progress.
* John moved paypal money.
* Karen stated if we have a large expense, John can in the future list we paid pepsi bill, Donato’s or whatever it may be, so we know why expense would be so high.
* John asked Sean what ever happened with hockey contract and ice rink from last year discussion. Sean stated that the contract was renewed and we still have free ice time. This is excellent news, as it would have cost $15,000.00.

**Team Funds Treasurer Report: Renee Mahoney not present.**

No report presented

**Membership Report: Bethany Britt. Not present, in Columbus.**

* Bethany would like to know if we should hold a membership drive. Maybe for the holidays and we could offer 5 extra booster bucks or a possible drawing. It was suggested maybe we can increase pay to play to $90.00 to cover Booster membership. Sean advised we are not able to make that decision. It was suggested that perhaps the Book Room could sell membership.
* It was decided to hold a membership drive December 1st – 15th and new members can be entered into a raffle. Sean can send out on blackboard to help promote, as it reaches 6,000 families. Nici offered to handle this and Karen would get a basket together. We will promote during concession and Dawn will put in Ranger Round Up. Nici will have this added to the weekly flyers from the district. Kate motioned to approve membership drive and Dawn 2nd motion.

**Signage Report: Nici Crislip**

* Divor Dentist is still at the printer
* Checks were given to John. John will add up signage total for the next meeting.
* Marie Nader w/ Howard Hanna is interested.
* Rowing Club was interested and then stopped responding to communication.

**VP and Fundraising Report: Kate Sala**

* Set up event on Facebook to save the date for Night at The Races.
* Will do Ranger 100 - Sell 100 tickets for $10.00 each and winner would collect $500.00. This would potentially be a long term raffle.
* T-Shirt sale will be through GV. They will offer small batches and we will pay after they sell. We will only $12.00 or $13.00 per shirt and will sell for $20.00 or $25.00. Kate is still working on all the details and design. GV will make this available for online ordering. It was also proposed by GV that potentially they would offer a day where 15% of sales would go to Boosters.
* Sean reviewed the history of GV and the opportunity for GV to redesign Ranger Man/logo. District never changed it.

**Purchasing: Carmen Bowen and Susan Zanghi**

* Nothing new to report. In good shape

**Current Information:**

* Stand shut down- Garfield, upper and lower stands at LHS. We need to move as much as possible to the gym concession.
* We will move upper to lower and stock gym. We also have the pool area. We will move stuff on Saturday, 11-17-18 at 3pm and Monday, 11-19-18 at 5:30.
* Billing for St. Ed’s was sent out.
* Dawn will work on sign up genius tomorrow night.
* It was asked to Sean if we can ask football team to volunteer for basketball concessions. Karen will reach out to Thome and will type something up and Sean will send out. Sean can assign teams to concessions and we agreed.
* Wrestling is in the gym. Concession will be open.
* Karen will reach out to coaches to join Boosters.
* Gym food offerings same as last year. Potentially Chik-Fil- A, would only get 40% of sales. Still deciding.
* Kids of Booster parents can sign up for concessions and earn Booster Bucks.
* Night at The Races will be March 2, 2018 at St. Mary’s Hall. The DJ is Star Entertainment. A meeting to begin planning will be held on 12-5-18 at 6:30 at Panera. Assignments for tasks is on the agenda.
* Stand Managers: Wrestling- Open, Swimming- Marybeth Healy, Girls Basketball- Open, Boys Basketball- Karen Burks.

**Upcoming Events:**

* First event at the pool is 12-1- Big Meet
* LHS season begins 12-4
* Wrestling, 12-6
* Girls basketball, 12-8
* Boys Basketball, 12-11

**Coming Soon:**

**Next meeting is Monday, December 10, 2018 at 7pm in Athletic Work Room – E184. We will also be doing holiday gift trays beforehand.**

**Meeting adjourned at 8:54pm.**