**ATHLETIC BOOSTERS**

**Board Member Meeting October 8, 2018**

Meeting began at 7:05pm

Meeting Minutes from September were approved.

**Athletic Director Report: Sean Jackson not present.**

Sean was at Senior Night for Soccer.

**Treasurer’s Report: John Levis**

* Submitted report
* Cash in bank is $27,647.16, last year at this time it was $33,504.11. We are $5,856.95 less from last September. However, NET cash is up about $4,749.
* Paypal will be netted out. No need to hold money in there.
* Concessions are less year to year due to: there were 6 St. Ed’s home games last year and only 3 this year and fewer football games in September. JV games were cancelled, all but 1. October will look better.
* We are down $6,700. In concession from month to month. Should work itself out in the end.
* More deposits to make.
* Discussed adding expenses to the monthly report. Chuck took this out a few years back. Even though purchases are being made, cash in bank is the actual cash in the bank.
* We are going through a ton of quarters this year at concessions.
* We paid out almost $5,000. To Music Boosters for band festival concession that they earned.
* $20,000.00 going to Sean for Athletics soon.
* Bethany brought up that we may be adding younger grades for concession during the Little SW games.

**Team Funds Treasurer Report: Renee Mahoney not present.**

No report presented

**Membership Report: Bethany Britt**

* 69 members to date.
* 36 new members.
* Our goal this year for membership is 150 members. Last year we had 108. This can be done.
* 853 ½ volunteer hours were recorded during concessions so far. 441 hours are from current members.
* Need to make sure volunteer emails are on the sheets so we can reach out to them to be members or add them to our correspondence.
* Currently, we only have 2 coaches that are members! Coaches need to be recruited to be members. Karen will be reaching out to Sean for support.
* We will be putting membership forms in all LHS staff mailboxes.
* Asking if we can have a page in the sport’s books to list our members.
* Discussed having a membership drive and possibly having cheerleaders pass out membership forms during basketball season.
* Need to have Dawn change our Paypal column for membership. We need to add child’s name, grade level, which middle school they attend and sport.
* Spreadsheet was cleaned up for volunteer hours.
* Asking Sean to send email through blackboard regarding joining Athletic Boosters and include membership form.
* Discussed possibility of offering incentive on joining, but the conclusion at this point was the incentive is already there with Booster Bucks and Pay to Play options.

**Signage Report: Nici Crislip**

* Angelo’s not returning calls and emails.
* Still waiting for DiMassa.
* Lion & Blue paying for 2 years. Still pending is Divor Dentist.
* Marie Nader w/ Howard Hanna will purchase.
* Booster sign will be printed when others are printed.
* John Craighead has been approached several times with no commitment.
* Possible purchase from The Foundry.
* Only businesses to not to renew is Steve Barry Buick and The Cleveland Clinic.

**VP and Fundraising Report: Kate Sala**

* Winter Fundraising Ideas:
* Ranger 100 - Sell 100 tickets for $10.00 each and winner would collect $500.00. This would potentially be a long term raffle.
* 50/50 raffle during sporting events, but need more volunteers. Music Boosters is not to have 50/50 during football games next year.
* T-Shirts- 6 man t-shirt during basketball season or Athletic Booster shirts. We discussed if Sean had access to Nike or Under Armour. We could run the sale before Christmas. We discussed different places to go through: GV, Cle, Daffy Dans, Cleveland Press, Madison Graphics. The sale would be online ordering. This can be looked into further.

**Recording Secretary: Dawn Bilski not present**

**Purchasing: Carmen Bowen and Susan Zanghi not present**

**Current Information:**

Concession stands were covered for the fall. Volunteer turnout was good. Keep encouraging people to get involved. We make most money we give to Athletic Department through concession sales. Many of our regular volunteers have seniors and will be done this year. We need to get parents of younger students involved.

We discussed why we pay ½ of the senior banner costs and the other ½ is taken out of team funds. We need to revisit.

It was brought up that the current senior banners are hanging in the parking lot. We had purchased cords and the banners are always supposed to be hung in the stadium. Not sure who hung them and will email Sean to get this resolved.

We should have a budget meeting in the summer to go over possible changes in what we cover within our budget. We need to also compare expense to income.

**Upcoming Events:**

10/12- Football vs. Midview- Pink Out Game! All of our tips will be donated to Anne’s Closet in honor of Anne Giffels. It is also, Youth Night.

10/9- Girls Volleyball- Last Home Game- Senior Night (Vosh fundraiser 10/19)

10/10- Boys Soccer

10/15- Girls Soccer Playoffs @ LHS

10/17- Boys Soccer @ Garfield

10/26- Football vs. N. Ridgeville - Senior Night

Hopefully we will host St. Ed’s playoff games- TBD

Next football season we will be hosting the Ed’s/Ignatius game.

**Coming Soon:**

Concession stand shut down and set up. Garfield- LSW – Oct. 20th and then shut down. Upper and Lower shut down- TBD based on possible playoff games. Set up for Wrestling that begins on 12/6, Girls Basketball that begins 12/8 and need to set up pool concession for Big Relays on 12/1 and 12/8.

* Last year we had 5 Big Relays (Bay and Waves). Hopefully more to be added.

Winter stand managers needed- free pay to play, plus you still earn $2.50 an hour in Booster Bucks.

Swim- Marybeth Healy

Wrestling- OPEN

Girls Basketball- OPEN

Boys Basketball- Karen Burks

We would like to see if Thome will recruit some players to help for concessions.

**Booster Board Positions to fill for 2019-2020 year:**

**Corresponding Secretary** (Monitors Booster emails, creates sign up genius, constant contact blasts)

**3rd VP** (Signage, Social Media)

**Executive VP** (fundraising and support to the President)

**Purchase/Stand Product Manager** (purchase food, equipment, paper goods, etc., and move product to and from stands)

**President**

**Planning meeting for Night at the Races will be November 15th**. The date is set for March 2, 2018 at St. Mary’s Hall. The hall is booked.

**Next meeting is Monday, November 12, 2018 at 7pm in Athletic Work Room – E184.**

**Meeting Adjourned at 8:22pm**